



# ICM

DECEMBER 2016

SHIPBROKING & CHARTERING PRACTICES

**Instructions to candidates:**

- a) Time allowed: Three hours (plus an extra ten minutes' reading time at the start – do not write anything during this time)
  - b) Answer any FIVE questions
  - c) All questions carry equal marks. Marks for each question are shown in [ ]
1. What are the FIVE features of a consecutive voyage charter that you would highlight to a prospective charterer? [20]
  2. Explain fully the following terms:
    - a) Free Carrier – named port (FCA)
    - b) Free on Board (FOB)
    - c) Cost and Freight (CFR)
    - d) Delivered Duty Unpaid (DDU) [20]
  3. The Dry Bulk sector is a major shipping market. Explain what you understand about this key market. [20]
  4. Give a detailed account of what is meant by '**vessel trading limits**'. [20]
  5. Explain the following terms:
    - a) Despatch money
    - b) WP
    - c) WWD
    - d) Demurrage [20]
  6.
    - a) What is a '**volume contract**'?
    - b) Explain how volume contracts differ from other charter types. [20]
  7. Under the Hague Visby rules:
    - a) explain the meaning of a '**safe port**'
    - b) list the 14 exceptions which relieve the carrier of responsibility from loss or damage [20]
  8. Explain to a ship owner why a clean bill of lading is so important to a seller/shipper. [20]